

# Buying and Selling With the Power of Marine AI

Buy and sell services and physical & digital products



Modern port companies and products & services catalog. Buy easily different items from multiple sellers via single shopping cart. Connect optionally your purchases to vessels and their port calls.



Whether you are a seller or buyer, work as 24 h team and never loose focus on trading transactions. Use filters and assignment to split work and share trades with external users.



Utilize many shopping carts and save them as templates for quick re-use. Smart carts anticipate your needs. Pay offline or via marketplace using global and local payment methods.

Acquire New Customers

**Lower acquisition costs**

Expand to new ports

New Customers

**Sellers**

Grow Revenue

**Increased efficiency in buying, save costs**

More Efficiency

**Buyers**

Attract Companies

**Offer low barrier of entry for new companies**

More Choice

**Ports**

# Supporting key Marketplace Users: Ports, Sellers and Buyers

## Use Cases



### Ports

As a port you can start using marketplace in modern port companies and services catalog. Then companies can at their own time start trading when they are ready.

Ports often are both a seller and buyer of services and products. Gain efficiency for these by using the marketplace yourself.



**Managing Director,  
Purchases Director,  
Harbour Master**

Highlight port companies & services

Reduce trading costs

Efficiently trade port services

Increase quality of provided services

Make port more attractive for companies



### Sellers

As a seller, reduce manual work, expand customer base and port coverage.

Process quickly orders and provide transparency during fulfilment phase. Increase customer satisfaction.

Develop new services & products along with Awake to be sold, leased, rented etc.



**Vessel service provider, land side service provider**

Save by reducing manual sales work

Increase revenue, expand to new ports

Increase customer satisfaction



**Digital service & content provider**

Sell modern digital services

Reduce customer acquisition costs

Easily sell digital content like training material, books, video content etc.



### Buyers

As a buyer, quickly make multiple purchases from multiple sellers. Execute buying easily in multiple ports.

Pay offline or with global and local payment methods.

Provide quality feedback for trades and benefit from more transparent provider quality.



**Shipping Agent**

Save on purchasing activities

Work efficiently as 24 h team



**Purchasing Manager**

Re-use saved shopping carts and when needed connect purchases to a vessel and its' particular port call

Easily provide purchases & delivery transparency to end customers

LIST YOUR BUSINESS ON AWAKE.AI MARKETPLACE FOR FREE [Join Now](#)



# Trade with the power of AI

## Unique Ports Marketplace

Modern port services and companies catalog, trading of physical & digital products & services and AI to help on recurring and smart purchases.

[View Port Services](#) →

## Start by selecting a port



### Companies operating in the port

What are the companies operating in the port and what are they selling? How can I contact them?

[See Companies Listing](#) →



### Port call information

See all the arriving, at berth, at anchor and departed ships for a port.

[Port Call Info](#) →



### Ships map

View ships positions, sailing status and destination for global ships.

[View Ships On Map](#) →



## Is your favorite port service missing?

Home / Port calls

## Port calls

Port: FIVSS

ARRIVING AT BERTH AT ANCHORAGE DEPARTED

Search...

PC ID	Ship name	Flag	From	ETA	AWAKE ETA	Berth / Anchorage	ETD	Next	Actions
2912181	Finbo Cargo	+	EEMUG	02/11/2022 / 18:00	02/11/2022 / 18:05	VA6	02/11/2022 / 19:15	EEMUG	
2913284	Adelina D	+	DEBRV	02/11/2022 / 21:00	02/11/2022 / 22:42	VD4	04/11/2022 / 15:00	DEBRV	
2913286	Eibblue	+	NLRMT	02/11/2022 / 23:30	03/11/2022 / 00:33	VD4	04/11/2022 / 23:00	DEHAM	
2913467	Nordic Istria	+	NLRMT	03/11/2022 / 06:00		VD4	03/11/2022 / 14:00	FIKTK	
2912204	Finbo Cargo	+	EEMUG	03/11/2022 / 07:00		VA6	03/11/2022 / 11:00	EEMUG	
2904249	Finnstar	+	DETRV	03/11/2022 / 09:15		VC2	03/11/2022 / 16:15	DETRV	
2912182	Finbo Cargo	+	EEMUG	03/11/2022 / 18:00		VA6	03/11/2022 / 19:15	EEMUG	

Rows per page: 100 1-26 of 26

NEW CERTIFICATE OF WATER QUALITY IS PUBLISHED! [Download latest certificate](#)

## Port of Helsinki

The Port of Helsinki creates a seamless framework for sea traffic to destinations such as Tallinn and Stockholm. It is also Finland's leading general port for foreign cargo traffic, serving the business world and well-being of the Helsinki region and the whole country.

Home / Port companies

## Port of Helsinki operating companies

Select port: FIVSS

Port service categories: All, Pilotage, Authorities, Cargo Surveys, Classification Surveys, Container Services, Flexi Tanks, Freight Forwarders, Maintenance services for trucks

**awake.ai**

Awake Seller Provider description short.

[Services And Details](#) →

**awake.ai**

Awake Buyer Provider description short.

[Services And Details](#) →

**PORT OF HELSINKI**

One of the strengths of the Port of Helsinki is its excellent location at the heart of Finnis...

[Services And Details](#) →

**Finnlines**

Finnlines carries more than a third of the one million rubber-tyred units that pass each yea...

[Services And Details](#) →

**C & C Port Agency Finland Oy**

C & C Port Agency Finland Oy Ltd. is an independent Finnish company solely dedicated to...

[Services And Details](#) →

**PORT SERVICE**

We offer all companies working in the port area high-quality and competitive...

[Services And Details](#) →

Home / Shopping Carts

## Shopping Carts

Shopping Carts Templates Closed Smart Carts

Active shopping cart can be changed from top navigation. Items added to the cart are added only to the active shopping cart.

24.10.2022 | 15:03

**DRAFT: NEW CART** (PC ID:)

Cart Items (1)

SUBTOTAL **1.00 €** (VAT 0%)

[View Cart](#)

10.10.2022 | 13:39

**DRAFT: NEW CART** (PC ID:)

Cart Items (1)

SUBTOTAL **13.00 €** (VAT 0%)

[View Cart](#)

07.10.2022 | 15:17

**DRAFT: NEW CART** (PC ID:)

Cart Items (1)

SUBTOTAL **13.00 €** (VAT 0%)

[View Cart](#)

**FINNLADY RORO**

Voyage Ship Info

ATD

ETA

STATUS: Moored

SPEED: 0 knots

COURSE: 131

DRAUGHT: 7 m

AIS data updated 2 min ago

DESTINATION: DETRV

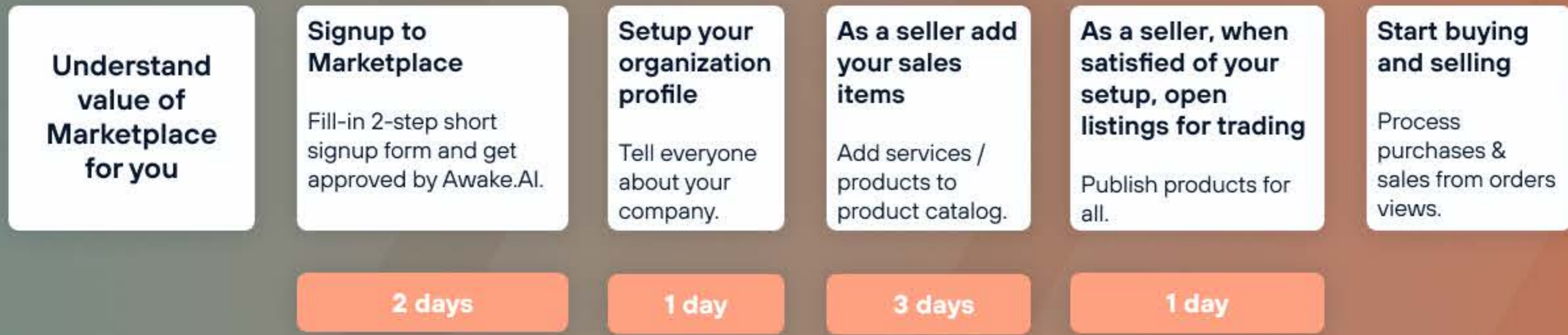
ETA: 10/11/2023, 09:15:00

AWAKE ETA: 12/11/2022, 02:25:50

SPEED: 0.0 knots

AIS UPDATED: 1 min ago

## Get up and trading in 1 week



Trading becomes faster and cuts many manual phases, 10s of emails and phone calls. Have visibility to port call and vessels on a map.



As a seller, expand easier to new ports and new types of services or products. Increase customer satisfaction with better transparency.



As a buyer, quickly purchase your needs even from multiple ports. Stay on top with better transparency and handle easily disruptions.



Modern marketplace for marine ports and adjacent businesses. Trade many types of services & products and expand easier to new ports and products.

[www.awake.ai/marketplace](http://www.awake.ai/marketplace)  
[sales@awake.ai](mailto:sales@awake.ai)



### Multi-Product Types

Trade multiple types of products and think of new product types & bundles for development pipeline.



### Direct & RFQ trading

Buy direct or via RFQ type negotiation. Negotiation done via modern chat interface.



### Company Profiles

Companies can easily setup attractive profile pages with text, images, PDF attachments, videos\* and list of operating ports.

\* Premium feature.



### Multiple Shopping Carts

Utilize efficiently multiple shopping carts and templates to quickly handle many needs & customers plus repeating purchases.



### Port Calls & Maps

Utilize port call lists and global vessel maps to connect shopping items to certain vessel and its' port call.



### ETA Predictions

Advanced machine learning powered vessel port arrival predictions.\*

\* Premium feature.



### Team working

Work as company team to process trades 24 h with no time consuming handovers. Use filters & assignment to split work areas.



### Recurring Purchases

Create recurring purchases with defined interval or triggered by your defined event.\*

\* Premium feature



### Chat

Trading transaction connected chat channel and marketplace support chat tool.

## Trade with the power of Marine AI.